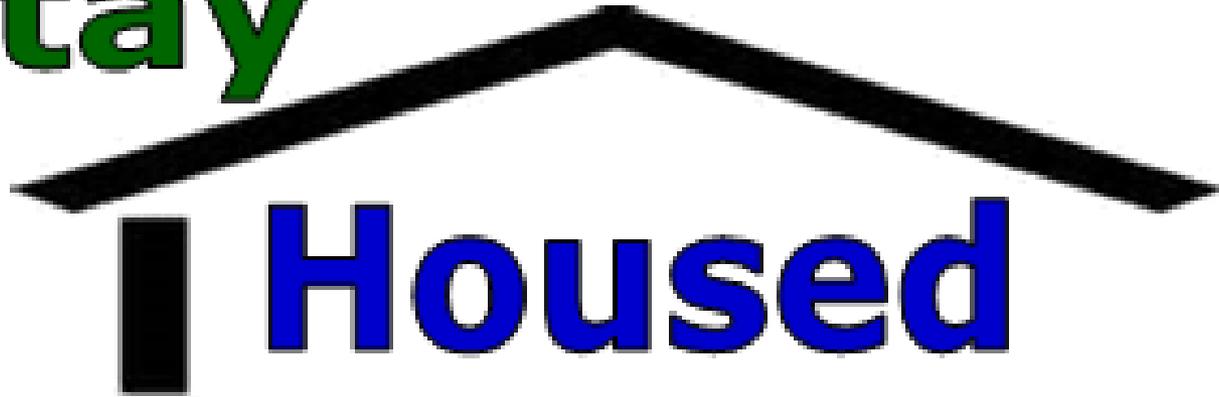


Stay



A Self-Sufficiency Program

November 7, 2018





Stay Housed is the City of Fremont, Human Services Tenant Based Rental Assistance Program, designed to:

- ▶ Assist individuals and families in securing and/or staying housed
- ▶ Help families confronted with a financial crisis from being evicted
- ▶ Provide time-limited partial rental subsidies for up to 24 months, as families transition from financial instability to self-sufficiency

Stay
Housed

EVICTION



DAMAGED CREDIT

INSTABILITY

HOMELESSNESS

Impact to Landlords

- ▶ Lost rent
- ▶ Repairs and upgrades
- ▶ Miscellaneous fees (rekeying, leasing fees, advertising, screening new applicants, etc.)
- ▶ Legal fees



Who Qualifies for Stay Housed?

- ▶ Individuals and families facing a housing crisis with incomes at or below 60% of area median income (i.e. below \$62,760 for a family of 3 or below \$69,720 for a family of 4)
- ▶ Participation requires having a plan to become self-sufficient within 24 months



Tenants Participate in SparkPoint

SparkPoint is a financial coaching and asset building initiative coordinated by United Way Bay Area

Stay Housed clients work one-on-one with a SparkPoint financial coach to:

- ▶ Develop their action plan, including:
 - Budgeting and money management
 - Credit Repair
 - Increasing income
 - Saving for the future

- ▶ Connect clients with services provided by SparkPoint partner agencies, such as career coaching and training



How the Process Works

1. Tenant attends a Spark Point info session
2. Intake assessment with Stay Housed staff
3. Partnership with Landlord
 - a) Rental unit inspection
 - b) Landlord provides W-9, and signs rental agreement contract and lease addendum
4. Landlord begins receiving rental payment from City and tenant (ex. Tenant pays 30% of rent, City pays 70% of rent)

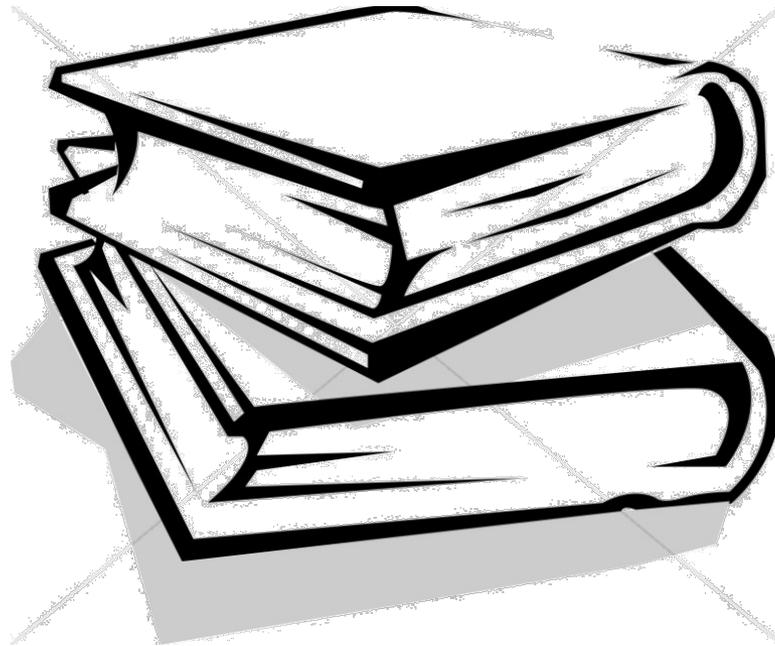




32 families have received Stay Housed assistance since 2013

- 5 families are currently enrolled
- 37% families incomes were stabilized and they were able to pay the rent on their own without further assistance before 24 months
- 15% utilized the full 24 month period
- 15% moved out of the area or into shared housing
- 4% only needed help with security deposit
- 29% exited the program for other reasons

STAY HOUSED



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QUESTIONS?