

City Council Meeting  
**Janitorial Services for City of Fremont Facilities**  
June 18, 2019

# Background

- **Termination Approval with GCA/ABM**
  - by City Council on March 19, 2019
- **New RFP Process Initiated**
  - City-wide RFP – Opened April 1, 2019, Closed April 30, 2019
  - Police Department RFP – Opened May 3, 2019, Closed May 23, 2019
- **Evaluation of Proposals**
- **Interviews Conducted with all Proposers**
  - City-wide Proposers – May 7, 2019
  - Police Department Proposers – May 30, 2019
- **Reference Checks**

# Evaluation Criteria

- Review and confirmation of all **required submittals**
- **Qualifications** including training, education, licenses, and past performance
- Overall quality and organization of the **proposal**
- Extent of **Quality Control Program** and experience with an **electronic Maintenance Management System**
- **Experience** with servicing government agencies
- Proposed **staffing levels** and use of personnel
- The total annual **cost** for all facilities

# City-wide Proposers

<b>SWA Services Group*</b>	<b>\$1,607,480.71</b>
Imperial Maintenance Services	\$1,761,272.00
Allied Universal Janitorial Services	\$1,806,429.94
Universal Building Services	\$2,266,676.00

\* Recommended

# Police Department Proposers

UBM Enterprise	\$286,171.44
<b>Universal Building Services*</b>	<b>\$320,736.00</b>
Allied Universal Janitorial Services	\$387,750.32
SWA Services Group	\$405,273.60
Imperial Maintenance Services	\$410,448.00

\* Recommended

# Facts About Janitorial Employees

- Displaced Janitors Opportunity Act
- Benefits & Seniority
  - Uninterrupted through transition
- **SWA Wages** (same as current union rates)

Job Title	SWA Base Pay Rate
Site Manager	\$31.25
Supervisor	\$26.50
Lead	\$19.50
Utility (Maintenance)	\$20.00
Utility (Floor Care)	\$19.00
Janitor	\$16.50 - \$17.50

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