

Alberto Quintanilla

From: Cindy Bonior <cbonior@fremontbusiness.com>
Sent: Tuesday, July 21, 2020 11:34 AM
To: citycouncil
Cc: Matt Senekeremian; Dan J. Smith
Subject: Item 8A - Limiting Service Fees by Third Party Food Delivery Services

Dear Mayor Mei & Councilmembers,

I am writing today to express the support of the Fremont Chamber of Commerce for the Ordinance Limiting Service Fees by Third Party Food Delivery Services, a referral by Councilmember Raj Salwan. The COVID-19 pandemic has impacted every region and every industry in this country and around the world. This unprecedented pandemic is heavily impacting small businesses, restaurants among those experiencing the greatest impact. As restaurants are prevented from serving dine-in customers, restaurant owners are relying on third party delivery apps to sustain their businesses long enough to get through the pandemic. However, these third party delivery apps are imposing service fees as high as 25-30% , adding to the already slim margins of restaurants.

We support the council referral to place a 15% cap on food delivery service fees for the duration of the COVID-19 emergency. The cap would enable restaurants to continue to sell through the third party delivery apps without the financial burden it places on restaurants. In a time where we are likely to see many businesses permanently close their doors, this represents an opportunity for the City of Fremont to provide meaningful support for the business community in a time of dire need. We urge the Fremont City Council to pass this referral immediately and we thank you for your consideration.

Should you have any questions, please contact me directly at cbonior@fremontbusiness.com or cell #408-921-8484.

Regards,

Cindy Bonior

Have you been affected by COVID-19? Please visit these resources

CA – [California State Treasurer Small Business Resources](#) (google doc, updated daily)

EDD – [Resources for Employers and Workers](#)

SBA – [Guidance for Businesses and Employers to Plan and Respond to Coronavirus \(COVID-19\)](#)

CDC – [What you need to know. Resources for the Community](#)

CoF – [Map of Open Businesses and Restaurants](#)

FCCO - [CORONAVIRUS \(COVID-19\) IMPACT ON MY BUSINESS \(GOOGLE FORM\)](#)

Cindy Bonior, President/CEO



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Alberto Quintanilla

From: Linda Dewlaney <linda.dewlaney@gmail.com>
Sent: Tuesday, July 21, 2020 3:39 PM
To: citycouncil
Subject: Agenda Item 8A1 -- Councilmember Salwan Referral City Council meeting 7/21/20

The purpose of this email is to pose a few questions with regard to the Agenda Item 8A1 Councilmember Salwan Referral: Ordinance Limiting Service Fees by Third-Party Food Delivery Services .

As much as I appreciate the desire to work toward keeping our local restaurants in business during this difficult time, I have a few questions:

Question 1

Is it common practice for a city to legislate the amount a private company, not based in the city, can charge for its services?

Question 2

- A. Would it be likely that reducing the amount paid by the restaurant to the third-party will then "trickle down" to the employees and result in a reduction in wages paid by the company to the employees who make the deliveries?
- B. If the employees of the delivery company are Fremont residents and their wages are reduced, is the city assisting the businesses and at the same time, penalizing the residents?

Question 3

Would it be possible for the City of Fremont to provide grants, temporary subsidies, or rebates on taxes/fees to the restaurants to mitigate the costs incurred by engaging the services of the third-party firms, rather than directly affecting the cash flow of the third-party delivery service and/or the delivery employees?

Thank you for considering these questions in your process of reviewing this referral.

Linda Dewlaney
Resident of Fremont City Council District 3
510-502-8537 cell/text

Alberto Quintanilla

From: Papillon Restaurant <papillonrestaurant1978@gmail.com>
Sent: Tuesday, July 21, 2020 3:46 PM
To: citycouncil
Subject: Online Delivery Platform Commision

Dear Fremont City Council,

Papillon has been fortunate to serve Fremont and the surrounding communities for the past forty-two years. However, we are now facing a challenge like never before.

After the shelter in place order was issued in March, restaurants were limited to take out and delivery orders only. Since that time we decided to sign up with Door Dash and Grub Hub to allow our meals to be delivered. Currently, even with outside dining, we have experienced a revenue decline of more than fifty percent. As time goes by it has been more and more difficult to remain financially solvent. If the online delivery platforms would help by reducing their approximate thirty percent commission to fifteen percent for at least for the duration of the state of emergency, I believe It would be a tremendous help for all restaurants to stay afloat, especially to the small independently owned restaurants that simply don't have the deep pockets as do our corporate counterparts.

Sincerely,

Charles Foreman,
Owner, Papillon Restaurant